



INDIAN SCHOOL AL WADI AL KABIR

Class: XI	Department: Commerce
Worksheet: 02	BUSINESS STUDIES
Topic-DTQs	Chapter 7- Small Business and Enterprises

Q. No	
1	After completing MBA from FMS, Delhi, Raveena decided to enter into a startup business. She wants to explore the diary product business after hearing news of adulteration being found in the milk all over Delhi. She does feasibility studies and finds there is a demand for healthy and quality products in the market. She is confused about the options available to her for her startup. Suggest any 6 ways through which she can finance it.
2	Sushant Singh done his B.Tech in electrical engineering. He has no business experience but wants to start a small-scale manufacturing unit. He has chosen to manufacture light engineering goods which will be marketed to manufacturers and in replacement markets. a) Which Govt. agency should he approach receiving suitable guidance for stating his unit? b) What type of facilities will he be able to get from concerned agency.
3	Mr. Prem Chand is an individual with surplus cash and interested to invest in upcoming start-ups. Which method of investment is suitable for him? Explain
4	Explain in detail the problems faced by the small business?
5	Malti who had to leave her studies due to financial crunches in her family, had to do the job of cooking. She is served three different families, viz., Punjabi, Gujarati and South Indian. She work very systematically on the menu to learn the art of preparing good food and within a year. she become perfect in her work. She shared her plan to one of the employer to open a small eating point of her own. Finally, she opened “Apna Bhoj”, a small eating point with her savings and soon it became a hot spot because of fusion food platter being offered. a) Do you think Malti is an ‘entrepreneur’? Explain with reasons. b) Identify any one feature of entrepreneurship highlighted in the above case.
6	Five friends LLP after getting training from the Entrepreneur skill Centre, Delhi, established Limited Liability Partnership with the objective of doing something new and better. As their firm fulfilled all the conditions of ‘Startup’, the Registration of their firm under the Scheme was done. To collect funds was a big problem before the partners. One day, with this objective in view, all the partners had a meeting. All the partners give their respective suggestions in this way. The first partner said, we should contact some retired person who are interested in investing in equity capital. In order to do so, will have to tell about our Project to them. The second partner said, several such investors are there in the market as are interested investing money in small quantities. In order to contact them we should use various social media Services. The third partner gave his suggestion, for self-financing, we should invest only our own savings in the business. Besides, we can also get the help of our friends. Identify the different methods of funds arrangements suggested in the above paragraph.

7	<p>Prabhakar Roy was a very industrial marketing executive with the small Soap, detergent and cleaner manufacturers. He earned a good salary and commission on the business he brought for the company and had very good command over the Chennai market for which he had virtually become indispensable. He was aware of the enviable position. Thus, he held in the market, he decided to take a leap. He develops an idea of setting a small business unit in his native village, located near Bhopal. His friend Arun informed him that the government has set up several agencies which play an important role in providing assistants to small scale industries. Arun suggested Prabhakar to approach one of these agencies for the financial and other support services.</p> <p>a) Name two agencies/ institutions as suggested by Arun that promote and faster the growth of small business.</p> <p>b) Mention the main functions performed by any one of the agencies identified in part (a)</p>
8	<p>Adarsh and Sujal decided to install a plant to manufacture silk sarees from silk obtained from the silkworms in their village. The project was focussed to help the women villages involved in breeding of silkworms and generate employment opportunities for unemployed youth. They estimated that they would require Rs. 6 crores for the whole project out of which Rs. 3 crores shall be used to buy plant, Rs 2 crore for land and Rs. 1 crore to meet working capital requirements.</p> <p>a) Which Act has been formed by government assist small industries?</p> <p>b) The above organisation comes under which category of the Act identified in part (a)</p> <p>c) State the investment limit in the above category.</p> <p>d) What should be the commercial reason to set up the plant in village</p>
9	<p>Preet food Industries set up food and beverages processing plant in the rural area of Haryana and opted for labour intensive technique due to easy availability of labour and to provide employment to local people. Board of director decided to invest Rs.50 lakhs to acquire plant & machinery, Rs. 1 crore to buy land, Rs. 20 Lakhs to buy raw material and Rs. 20 lakhs to maintain day to day expenses.</p> <p>(a) Name the Act of Industries which is applicable to the above industry. which category of part (a) will the above industry come?</p> <p>(b)State the investment limit in this category.</p>
10	<p>Explain the role of small business in India</p>
11	<p>Raj wants to start a business unit manufacturing Khadi items. His friend who makes craft items, suggests starting a small-scale industrial unit in some rural, backward area since the government is offering various incentives to small scale industries.</p> <p>a) State any four incentives offered by the government for small scale industries.</p> <p>b) Name two institutions set up by the Govt. of India to promote Small Scale industries in rural India. Explain their role.</p>